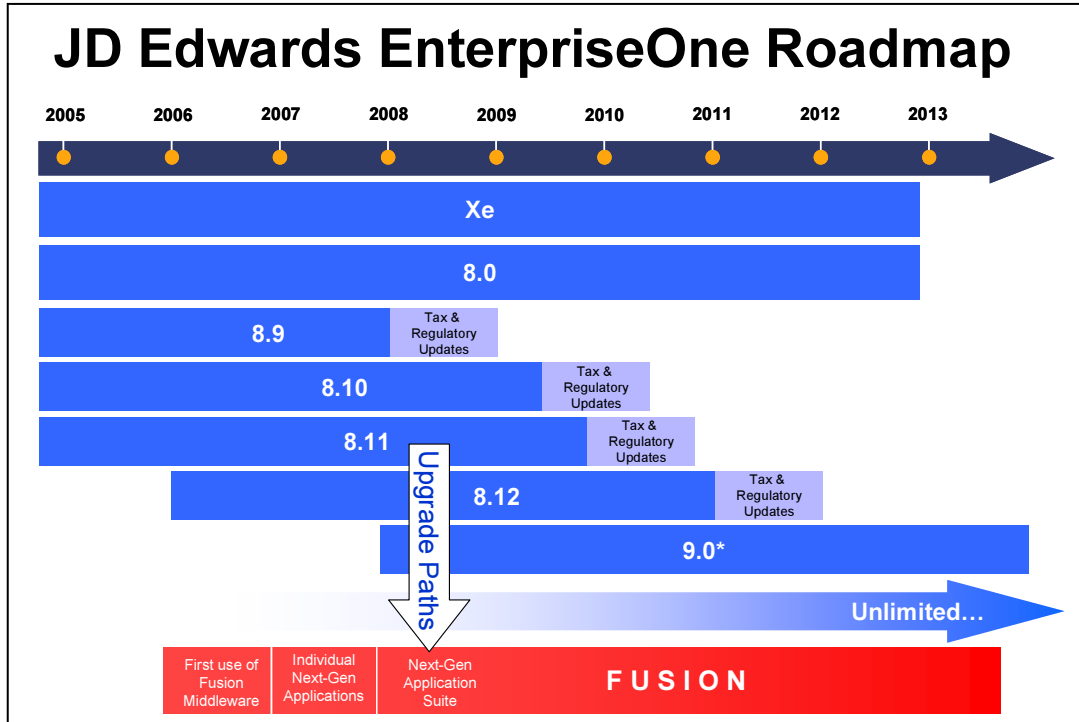


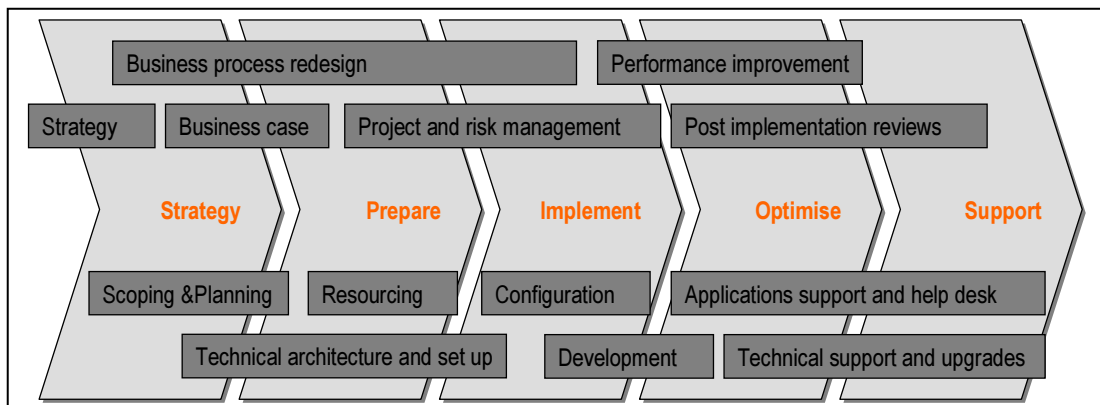
Both Xe Update 8 and EnterpriseOne 8.11/ 8.12 are supported by Oracle.



8.11 is the base release for a future upgrade to Fusion, and migration routines will be provided by Oracle to support this. A future upgrade from Xe to Fusion is likely to require a two stage migration process, via 8.11/8.12, although this will be a technical process which will not involve going live with 8.11/8.12.

Summary of Our Capabilities

Differentia Consulting is a professional consulting firm with the combination of people, process and technical capability to help you through this upgrade project. Our background is ex 'Big 4' consulting or ex JD Edwards, with experience of working on similar projects.



We also provide the full range of services in the strategy, implementation, upgrade and support of JD Edwards, across all versions. We have unrivalled experience of the latest versions of JD Edwards, including the first implementation of EnterpriseOne 8.11 in Europe (which has been live since March 2005) and the first migration of EnterpriseOne 8.11 direct from JD Edwards World.

...our experience

Consumer products company:
 JD Edwards Enterprise One 8.9
 Live in the UK and France currently, to be rolled out to other countries worldwide
 Differentia did the original implementation and now provide technical and applications support.
 Hardware, network and desktop services provided by a 3rd party

Power generation company:
 JD Edwards Enterprise One 8.11
 Live in the UK and Norway currently, to be rolled out to other countries worldwide
 Differentia did the original implementation of 8.9, then upgrade to the latest version of JD Edwards 8.11
 Differentia provide technical and applications support.
 Hardware, network and desktop services are managed in-house.

Security services company:
 JD Edwards OneWorld Xe
 Live in the UK and Northern Ireland
 Differentia provided merger integration services and technical and applications support to the merged business
 Managed services provided by a 3rd party

Packaging company:
 JD Edwards Enterprise One 8.11
 Differentia upgraded to 8.11 direct from World and now provide ongoing technical support
 8.11 now being rolled out across other European companies in the group

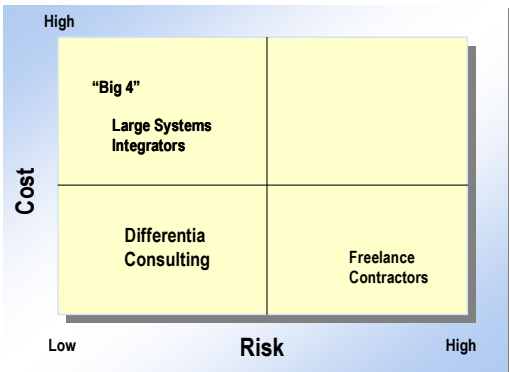
Energy services company:
 JD Edwards World
 Live in the UK, demerger from US
 Differentia installed the software and managed the migration and reintegration. We now provide technical support to the business
 Managed services provided by a 3rd party

In Differentia Consulting we have perhaps the strongest CNC team in the UK (Nigel Sanders and Simon Phillips) with wide experience of all the different versions of JD Edwards – on multiple platforms. This experience has allowed our clients to take advantage of the technology improvements available with the latest releases of JD Edwards – including tools release 8.96, Websphere, Oracle Applications Server, Oracle db and others

We provide professional and flexible CNC and applications support services to a number of clients already. Thus, once the upgrade is completed, we will be pleased to continue to provide support services, as and when you require them. This support can be provided in many different ways, ranging from ad-hoc services provided on demand, through to a formal support contract including help desk, systems administration, remote monitoring and DR.

Finally, we are official partners of both Oracle and IBM and have the experience and quality of our consultants to ensure a successful and low risk implementation.

...adding value and managing risk



- We believe that Differentia Consulting provides a unique opportunity for you to engage a highly skilled and experienced team with a proven track record of implementing and upgrading J.D. Edwards software and business change.
- The team combines the quality and professional standards expected of a large consulting firm with the commercial rates closer to those associated with independent contractors.
- This combination will allow you to effectively manage project risk and costs whilst retaining overall ownership and responsibility for the project.

We believe that our combination of consulting, project management and technical skills and experience is ideally suited to meet your requirements – and because we don't have the overhead of the 'Big 4' or other large systems integrators, our rates in comparison are extremely competitive.

Proposed Approach

Our approach to planning and delivering upgrades to JD Edwards is split into four steps as shown in the diagram below;

